

February 15, 2019

### **BY ELECTRONIC FILING**

Marlene H. Dortch Secretary Federal Communications Commission 445 12th Street, S.W. Washington, D.C. 20554

Re: The Uniendo a Puerto Rico Fund and the Connect USVI Fund, Connect America Fund, ETC Annual Reports and Certification, WC Docket Nos. 18-143, 10-90, and 14-58

Dear Ms. Dortch:

On February 15, 2019, Hughes Network Systems, LLC ("Hughes") met with the wireline advisors for Chairman Pai, Commissioner Starks, and Commissioner Rosenworcel to discuss its proposal for the award mechanism of the Uniendo a Puerto Rico Fund and the Connect USVI Fund in the above-referenced proceeding. Hughes was represented by Jennifer A. Manner, Senior Vice President, Regulatory Affairs and Jodi Goldberg, Associate Corporate Counsel, Regulatory Affairs. Hughes met with Preston Wise of Chairman Pai's office, Randy Clarke of Commissioner Starks' office, and Travis Litman of Commissioner Rosenworcel's office.

In the meetings, the parties discussed the attached talking points, summarizing the scoring proposal that Hughes filed as an ex parte in October 2018. Hughes discussed the benefits of applying an objective, technology-neutral bidding framework to the distribution of universal service funds, and the need for the final determinations to be made by a neutral third party arbiter. The talking points were distributed to the attendees.

Pursuant to the Commission's rules, this notice is being filed in the above-referenced dockets for inclusion in the public record. Please contact me should you have any questions.

Respectfully submitted,

/s/ Jodi Goldberg

Jodi Goldberg Associate Corporate Counsel Hughes Network Systems, LLC 11717 Exploration Lane Germantown, MD 20876 (301) 428-7140

<sup>&</sup>lt;sup>1</sup> Hughes ex parte in WC Docket Nos. 18-143 et al. filed October 23, 2018.



# Attachment

cc: Preston Wise

Randy Clarke Travis Litman



# Proposed Structure for a Technology Neutral, Objective Rubric for Scoring Bids in Phase 2 of the Uniendo a Puerto Rico Fund and the Connect USVI Funds

### February 2019

The Commission must adopt clear, unambiguous, and objective criteria with which to evaluate bids, evaluated by a neutral third party arbiter. The scoring rubric should be based on and weighted according to the Commission's stated objectives in the PR/USVI Fund NPRM:

40 points Price per Location 20 points Network Resiliency

20 points Network Deployment Timing

20 points Network Performance

### **Proposed Scoring for the Four Criteria:**

#### 1) Price Per Location

0 points Reserve price

10 points 10 percent below reserve price 20 points 20 percent below reserve price 30 points 30 percent below reserve price

40 points 40 percent or more below reserve price

## 2) Network Resiliency

0 points Non-hardened networks 10 points Semi-hardened networks 20 points Fully hardened networks

## 3) Network Deployment Timing

0 points 40/60/80/100 percent of build-out in years 3-6, respectively 10 points 50/70/100 percent of build-out in years 2-4, respectively

20 points 100 percent of build-out by end of year 2

#### 4) Network Performance

Speed:

0 points 10/1 Mbps 4 points 25/3 Mbps 7 points 100/20 Mbps +

Capacity:

0 points 150 GB

4 points > 150 GB or US median (whichever is higher)

7 points 2 TB

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Latency:

0 points > 100 ms 6 points 100 ms or less

By equitably weighing its four enumerated objectives: resiliency, cost, timing, and performance, the Commission can ensure the implementation of a fair and neutral, non-auction procedure for the distribution of the PR/USVI Funds and, by extension, that the communication infrastructure needs of Puerto Rico and the U.S. Virgin Islands will be met in an expedient and objective manner.